

## Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01763 180923Z

53

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

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R 180939Z MAR 75

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 9622

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 1763

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: TRADE OPPORTUNITY -- NEED FOR U.S. FIRM TO REPLY TO  
GERMAN FIRM BY MARCH 21

1. THE GERMAN FIRM ALEX SCHABBACH, YY SAARBRUECKEN 3, GROSSHERZOG-FRIEDRICH-STRASSE 35, HAS ORDERED SUBSTANTIAL QUANTITIES OF TEXTILE GOODS FROM THE U.S. FIRM AMERICAN & EIFERD MILLS INC., MOUNT HOLLY, NORTH CAROLINA 28120. THE GOODS WERE TO BE MADE UP TO THE GERMAN FIRMS'S SPECIFICATIONS.
2. ACCORDING TO MR. SCHABBACH, HOWEVER, THE US FIRM IN ITS CORRESPONDENCE ATTEMPTS TO MEET THE GERMAN ORDER WITH GOODS FROM EXISTING STOCK RATHER THAN GOODS MADE TO THE GERMAN FIRM'S SPECIFICATIONS AS AGREED UPON.
3. THE GERMAN FIRM EXPLAINS THAT IF IT DOES NOT RECEIVE ASSURANCE BY MARCH 21, THAT THE US FIRM WILL SHIP THE GOODS MADE TO THE AGREED UPON SPECIFICATIONS, THEY WILL BE FORCED TO LOOK FOR ANOTHER SUPPLIER.
4. COMMERCE IS REQUESTED TO CONTACT AMERICAN & EIFERD ON AN URGENT BASIS AND ATTEMPT TO GET THEM TO MEET SCHABBACH'S NEEDS. THE US FIRM SHOULD THEN TELEGRAPH THEIR INTENTION TO SCHABBACH. THE POST WOULD APPRICATE BEING KEPT UP TO DATE ON THE RESULTS OF THIS CASE. HARLAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
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**Film Number:** D750094-0032  
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